

2 Day Short Program Overview

With final results at end of AGMs

Day 1		
Time	Activity	Facilitator
08.30 – 09.00	Welcome/Explanation of Ecoman/Naming of Company/Vision (30 mins)	<i>L</i>
09.00 – 09.30	20 questions worksheet Information for Participants from the handout (30mins)	<i>L</i>
09.30 – 10.30	Introduction to Program: (60 mins) <ul style="list-style-type: none"> • Inputting data – 2 scenarios • Reading results and explanation and discussion of: Income Statement, Balance Sheet, Statement of Cash Flows, Financial Ratios, Share Price, HR considerations, Machine Sale/Purchase, Capacity Utilization • Goals for Productivity (80/20 rule of diminishing returns), Quality, Capacity Utilization • Calculation of Production and Raw Materials (process for decision making) 	<i>L</i>
10.30 – 10.45	<i>Morning Tea</i> (15 mins)	
10.55 – 12.30	Running of Companies (Year 11 Trading) (95 mins) <ul style="list-style-type: none"> • Economic Scenario (including business cycle) • Market Research (product price v quantity sold issue) • Use of Spreadsheet to calculate demand, production and raw materials 	<i>L</i>
12.30 – 01.00	<i>Lunch</i> (30 mins)	
01.05 – 01.45	Preparation for AGM (40 mins)	<i>S</i>
01.45 – 02.00	Feedback - Results of Year 11 Trading (15mins)	<i>L</i>
02.05– 03.25	Running of Companies (Year 12 Trading) (75 mins) <ul style="list-style-type: none"> • Economic Scenario (including business life cycle) • Market Research • Use of Spreadsheet to calculate demand, production and raw materials (15mins) 	<i>Both</i>
03.25 – 03.30	Closure Day 1	<i>L</i>

Day 2

Time	Activity	Facilitator
08.30 – 08.45	Feedback - Results of Year 12 Trading (15 mins)	<i>L</i>
08.45 – 09.00	Economic Scenario Year 13 (15 mins) (discussion of free enterprise concepts, QPEC sponsors)	<i>L</i>
09.00 – 10.15	Running of Companies (Year 13 Trading) (60 mins)	<i>Both</i>
10.15 – 10.30	<i>Morning Tea</i> (15 mins)	
10.45 – 11.00	Results of Year 13 Trading (15 mins)	<i>L</i>
11.00 – 11.15	Economic Scenario Year 14 (15 mins)	<i>L</i>
11.15 – 12.15	Running of Companies (Year 14 Trading) (60 mins)	<i>Both</i>
12.15 – 01.20	Students Preparation for AGM (65 mins)	<i>Both</i>
12.30 – 01.20	<i>Working lunch</i>	
01.20 – 01.30	Prepare room	<i>Both</i>
01.30 – 03.00	Company Presentations to Shareholders (90 mins)	<i>L</i>
03.00 – 03.15	Feedback - Results of Year 14 Trading (15 mins) –Winning Team	<i>L</i>
03.15 – 03.30	Presentation of Certificates and Closure	<i>L</i>